



## **BETTER USE FRONIUS FOR YOUR COMMERCIAL SYSTEM. HERE ARE 33 GOOD REASONS WHY.**

### **1.) Highest quality built to last**

Our products will last a lifetime in the hardest conditions. Certified in accordance with ISO 9001.

### **3.) 3 Business Units - high bankability**

Privately owned, financially stable and assigned with the best possible risk indicator of 1\* by Dun & Bradstreet.

### **3.) Maintenance free for a lifetime**

Maintenance of Fronius SnapINverters is easier than ever before. Basically because there is no need for it at all.

### **4.) Designed and produced in Europe**

An Austrian family-owned company with a tradition of quality, reliability and innovation, since 1945.

### **5.) Active in Solar Energy since 1992**

There are very few companies in the sector with such a long history and comparably high quality standards.

### **6.) More than 450 engineers in R&D**

Our high-level know-how base, with 985 granted patents, proofs we are innovation leaders on a world stage.

### **7.) International worldwide footprint**

28 international subsidiaries and sales distributions located in over 60 countries all around the globe.

### **8.) Local service and support**

More than 4500 Fronius Service Partners are trained and certified experts for Fronius PV inverters.

### **9.) Dependable partner for projects**

Profitable solar projects are granted with our expert consultant support on design and cost optimisation.

### **10.) Talk to Fronius tech-experts**

Our technical hotline supports you with troubleshooting during service visits. Together, we decide on the action that needs to be taken.

### **11.) „Know one - know them all!“**

Intelligent design, maximum flexibility and clever functions - in all different SnapINverter models.

### **12.) 24/7 SOS emergency platform**

Solar Online Support internet portal allows to initiate the repair process directly at the system site at any time.

### **13.) Fastest service on the market**

With the PC board replacement process you will have the inverters up and running in just no time.

### **14.) Opex winning Fronius inverters**

We are proud, that our inverters have the lowest operation cost on the market, during the entire PV system lifetime.

### **15.) 1,5 million inverters sold**

Since our entrance into solar business in 1992, we have sold a total of almost 1,5 million high quality inverters.

### **16.) Roof- & groundmounting expert**

The Fronius SnapINverter's lightweight anodised aluminium mounting bracket is the installation solution of the future.

### **17.) Futureproof and ready for storage**

Fronius solutions are communicative and built for the intelligent energy supply of the future (Smart Grid ready).

### **18.) Easy self-consumption analysis**

The bidirectional Fronius Smart Meter optimises self-consumption and records the household's load curves.

### **19.) Get connected with Fronius**

Fronius Solar.web allows you to use the inverter data of your own monitoring system in parallel with our platform.

### **20.) Dynamic feed-in management**

With dynamic power reduction, we offer a solution for optimum feed-in management, including zero feed-in!

### **21.) Monitoring and analysis**

Full overview of your system and total control over its output and function? No problem, thanks to Fronius Solar.web online service and app.

### **22.) Setting new standards in safety**

Our SnapINverters have a degree of protection up to IP66. They are tested by R&D to work even at -40°.

### **23.) Maximum power density**

With the highest power density in its power category, the Fronius Eco is sure to impress.

### **24.) Remote update for your device**

Fronius devices are easily updated by our inverter software, which can be initiated by clicking one single button.

### **25.) 50kW string inverter package**

Maximum yields and minimum costs are possible. How? Simply pair two of our Eco inverters and enjoy the result.

### **26.) Offgrid and Backup solutions**

Thanks to PV-Genset, we can significantly save expensive fuel, reduce cost and improve quality of life.

### **27.) Standard built-in display**

Our Fronius SnapINverters are all built with a display as a standard for easy usability and set-up procedure.

### **28.) The highest is not high enough**

Installation of Fronius SnapINverters is possible at places of up to 3.600m sea level, in- as well as outdoors.

### **29.) Minimum number of components**

With Fronius systems no external boxes are needed - time of installation and costs are reduced automatically.

### **30.) Active cooling system**

Better power derating behaviour, less cost, longer life span and more yield than with passive cooling systems.

### **31.) Your protection for up to 20 years**

Fronius warranty extensions are simple, transparent and flexible and can be adapted to suit individual needs.

### **32.) SuperFlex Design for every roof**

Effects of shade can be strongly reduced by using flexible connection possibilities, given by 2 MPP-trackers in Symo and Primo inverters.

### **33.) Maximum flexibility in design**

The Fronius Power Package consists of only 3 components and is perfect for small- as well as large-scale projects.